CONFERENCE SPONSORS

It is our members that keep ANMTA whole and your additional support is always appreciated!

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B KD, LLP
Electicom
Juniper Networks
MACC
N-Com, Inc.
Power Product Services

CMJ Media
GENBAND
KGP Logistics
MAPCOM
NECA
TDS Telecom
Dear ANMTA Members, Past Presidents and Distinguished Guests,

The ANMTA Board of Directors and I welcomes you to the 2017 Fall Conference at the WeKoPa Resort in Fountain Hills/Ft. McDowell, Arizona, October 2-4. As ANMTA ends its 45th year, our goal is to assist attendee’s planning, especially since The Future is Today!

Upon review of the agenda, you will see that no Thursday morning training session will occur, but Wednesday is a full of day of speakers, association updates and closes with a fun filled banquet.

Let us also not forget the objective of the ANMTA organization to assist those individuals who desire to further their education and acquire the knowledge and skills to be better prepared to participate in the future employment marketplace. The 2017 Scholarship Application process awarded twelve (12) $1,000 scholarships earlier this year. The Tuesday evening Silent Auction and special golf hole offerings are an exceptional way to support this ANMTA joint venture by your participation. The scholarship process begins March 15 next year so, watch for that information in early January 2018!

Your attendance to our conference helps ANMTA meet its mission statement “To promote education, provide information, and expand our knowledge of rural telecommunications and broadband solutions.” Please continue your support as we prepare for the upcoming 2018 Spring Conference at Loews Ventana Canyon in Tucson, Arizona on May 7-9, 2018. PLEASE SAVE THIS DATE!

If you have any questions or concerns please feel free to contact me or any of the Board of Directors.

Best Wishes,

Troy Judd

ANMTA President – 2017

@AzNMTA
Fall Conference—October 2-4, 2017—WeKoPa Resort, Ft. McDowell, AZ

Spring 2018 Conference—May 7-9, 2018
Loew’s Ventana Canyon Resort
Tucson, Arizona

Fall 2018 Conference
Oct. 1-3, 2018
Hilton Buffalo Thunder Resort
Santa Fe, New Mexico

Hope to see you in 2018!
Founding Fathers

Robert Ethridge—Ruidoso, NM
Jerry Salge—Cliff, NM
R. B. Moore—Lovingston, NM
Lynn K. Smith—Albuquerque, NM
R. G. Nehring—Phoenix, AZ
S. Robert Tillman—Window Rock, AZ

Past Presidents

<table>
<thead>
<tr>
<th>Year</th>
<th>President</th>
<th>Company</th>
</tr>
</thead>
<tbody>
<tr>
<td>1972</td>
<td>Robert Ethridge</td>
<td>Ruidoso, NM</td>
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<td>1973</td>
<td>Rollie Nehring</td>
<td>Phoenix, NM</td>
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<tr>
<td>1974</td>
<td>R. C. Brown III</td>
<td>Holbrook, NM</td>
</tr>
<tr>
<td>1975</td>
<td>R. C. Brown III</td>
<td>Holbrook, NM</td>
</tr>
<tr>
<td>1976</td>
<td>James Sheppard</td>
<td>Window Rock, NM</td>
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<tr>
<td>1977</td>
<td>Tom Scott</td>
<td>Lovingston, NM</td>
</tr>
<tr>
<td>1978</td>
<td>Sharon Corley</td>
<td>Willcox, NM</td>
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<td>1979</td>
<td>Robert Harris</td>
<td>Clovis, NM</td>
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<td>1980</td>
<td>Carol Faris</td>
<td>Window Rock, NM</td>
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<td>1981</td>
<td>Larry Bigler</td>
<td>Holbrook, NM</td>
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<tr>
<td>1982</td>
<td>Lyle Donovan</td>
<td>Willcox, NM</td>
</tr>
<tr>
<td>1983</td>
<td>Frank Dottle</td>
<td>Dell City, NM</td>
</tr>
<tr>
<td>1984</td>
<td>Ronnie Scott</td>
<td>Clovis, NM</td>
</tr>
<tr>
<td>1985</td>
<td>Robert Shelton</td>
<td>Artesia, NM</td>
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<tr>
<td>1986</td>
<td>Neal Thompson</td>
<td>Show Low, AZ</td>
</tr>
<tr>
<td>1987</td>
<td>Richard Dullum</td>
<td>Willcox, NM</td>
</tr>
</tbody>
</table>

1988 | Jack W. Keen | Silver City, NM |
1989 | Jim Bucher | Albuquerque, NM |
1990 | June Barker | Dell City, NM |
1991 | Jerry Kite | Kingman, AZ |
1992 | Jimmy Shields | Hobbs, NM |
1993 | Charles Ferrell | Santa Fe, NM |
1994 | Jon Landstrom | Albuquerque, NM |
1995 | Dave French | Kingman, AZ |
1996 | Dave French | Kingman, AZ |
1997 | Robert Shelton | Chandler, AZ |
1997 | Sharon Rooks | Cliff, NM |
1998 | Jeff Moore | Clovis, NM |
1999 | Donny Massey | Portales, NM |
2000 | Paul Briesh | Des Moines, IA |
2001 | Paul Moreland | Kingman, AZ |
2002 | Kristi Lee | Willcox, NM |
2003 | Mary Beth Cicala | Tularosa, NM |
2004 | Carl Wilson | Artesia, NM |
2005 | Susan Barker | Dell City, NM |
2006 | Joe Hausner | Navajo, AZ |
2007 | John Zeiler | Telephone & Data Systems |
2008 | Jose Mantanane | Fort Mohave, AZ |
2009 | Joe Webb | Willcox, AZ |
2010 | Michael I. Leyba | La Jicarita, NM |
2011 | Scott Arnold | Portales, NM |
2012 | Jennifer Vellucci | Phoenix, AZ |
2013 | Ruben Hernandez | Phoenix, AZ |
2014 | Dale Laman | Artesia, NM |
2015 | Bruce Scott | Clayton, NM |
2016 | Veronica Haridson | Tularosa, NM |

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1972 | Robert Ethridge, Ruidoso |
1973 | Rollie Nehring, Phoenix |
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2013 | Ruben Hernandez, Phoenix |
2014 | Dale Laman, Artesia |
2015 | Bruce Scott, Clayton |
2016 | Veronica Haridson, Tularosa |
**VENDOR TABLETOP EXHIBITORS**

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<tr>
<th>Vendor</th>
<th>Rating</th>
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<tr>
<td>Altec</td>
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<td>Bonfire Engineering and Consulting</td>
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<tr>
<td>Broadband Genuine Cable Group</td>
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<td>Calix</td>
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<td>Clearfield, Inc.</td>
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<td>Codale Electric</td>
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<td>Corning Optical Communications</td>
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<td>ElectriCom, Inc.</td>
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<td>GENBAND</td>
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<td>Graybar</td>
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<td>Hubbell Power Systems</td>
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<td>Innovative Systems, LLC</td>
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<td>MAPCOM</td>
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<td>Power Product Services 🌟🌟</td>
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<td>Rally Factory Rep Services, LLC</td>
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<td>Walker &amp; Associates, Inc.</td>
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<td>Worldwide Supply, Inc.</td>
<td></td>
</tr>
</tbody>
</table>

**Fall Conference—October 2-4, 2017—WeKoPa Resort, Ft. McDowell, AZ**
2017 Board of Directors

President
Troy Judd
Valley TeleCom Group
P. O. Box 970
Willcox, AZ  85644
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Cell: 520.507.7000
Email: troy.judd@vtc.net

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Email: jeff.handley@tdstelecom.com

Treasurer
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Tohono O’odham Utility Authority
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Sells, AZ  85634
Phone: 520.383.5890
Email: kristan.johnson@hq.toua.net

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ADB Companies
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Fairview, TX  75069
PH: 314.426.5200
Cell: 214.914.7447
Email: jcevans@adb-us.com

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Artesia, NM  88210-9566
Phone: 575.308.7794
Email: dcarter@pvt.com

Director
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Clovis, NM  88101
Phone: 575.389.5100
Email: jgonzales@plateautel.com

Director
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MTE Communications
8800 E Long Mesa Drive
Prescott Valley, AZ  86314
Phone: 208-355-7182
Email: dennis.farrington@mtecom.com

Past President
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Tularosa Basin Telephone Company, Inc.
PO Box 550
Tularosa, NM  88352
Phone: 575.585.0233
Cell: 575.430.6009
Email: vhardison@tbtc.net

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Mary Beth Cicchini-Jacobs
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Phone: 575.488.0880
Cell: 575.430.9667
Email: info@anmta.org

Executive Director—2018
Courtney Stephenson
7370 E. Mountain Dr.
Prescott Valley, AZ  86315
Cell: 928.772.8945
Email: anmta1972@gmail.com
## Monday, Oct. 2nd

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
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<tbody>
<tr>
<td>1 pm to 6:30 pm</td>
<td><strong>REGISTRATION</strong></td>
<td>Western Yavapai Foyer</td>
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<tr>
<td>8-11 am &amp; 1 p-4 pm</td>
<td><strong>GOLF TOURNAMENT</strong></td>
<td>Wassaja</td>
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<tr>
<td>11 am to 4 pm</td>
<td><strong>TABLETOP &amp; SILENT AUCTION</strong></td>
<td>Wassaja</td>
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</tbody>
</table>

### NMECG Meeting
Cancelled

### NTTA Meeting
Cancelled

**Set-up Vendor Exhibit Tables**

**ANMTA WELCOME RECEPTION**
5:30 pm to 6:30 pm
Wassaja Foyer

**Dinner on your own**

Remember to check in Silent Auction Gift at the Registration Desk

### ANMTA WELCOME RECEPTION SPONSOR

Diamond Sponsor: metaswitch

## Tuesday, Oct. 3rd

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
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<tbody>
<tr>
<td>8-11 am &amp; 1 p-4 pm</td>
<td><strong>REGISTRATION</strong></td>
<td>Western Yavapai Foyer</td>
</tr>
<tr>
<td>7 am</td>
<td><strong>GOLF TOURNAMENT</strong></td>
<td>Outdoor Lobby Patio</td>
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<tr>
<td>7:30 am</td>
<td><strong>SHOTGUN</strong></td>
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<tr>
<td>8—11 am &amp; 1-4 pm</td>
<td><strong>Set-up Vendor Tabletop</strong></td>
<td>Wassaja</td>
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<tr>
<td>4:30 pm to 7 pm</td>
<td><strong>TABLETOP &amp; SILENT AUCTION</strong></td>
<td>Wassaja</td>
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**Dinner on your own**

### TABLETOP/SILENT AUCTION SPONSORS

**Gold Sponsors**
Alexicon, Finley Engineering Company, GVNW RMWT, UDP and Tierra Right of Way

**Silver Sponsors**
BKD, ElectriCom, MACC, N-Com, TDS Telecom and Power Product Services.
**Wednesday AM, Oct. 4th**

**BREAKFAST BUFFET**  
7 am to 8:30 am - Wassaja 110

**REGISTRATION**  
7 am to 9 am - Western Yavapai Foyer

**GENERAL SESSION**  
8:30 AM TO 11:45 AM - WASSAJA 111

- 8:30 am to 9 am  
  **ANMTA Business Meeting**  
  (Antitrust statement found on pages 32-33)

- 9 am to 10 am  
  **Carissa Swenson**  
  **Consortia Consulting**  
  (Bio found on pages 278

- 10:15 am to 11:45 am  
  **Regulatory Panel Discussion**  
  Chad Duval, Moss Adams  
  Scott Lively, NTCA  
  Derrick Owens, WTA  
  (Bio's found on pages 29-31)

**ANMTA LUNCHEON**  
11:45 am to 1:15 pm - Wassaja 109-110

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- Silver Sponsors:  
  CMJ Media, GENBAND, Juniper Networks, KGP Logistics, MAPCOM, and NECA

**Wednesday PM, Oct. 4th**

**GENERAL SESSION RECONVENES**  
1:15 PM TO 5 PM - WASSAJA 111

- 1:15 pm to 2:15 pm  
  **Best Marketing Practices**  
  David Nieuwstraten, Pivot

- 2:15 pm to 3:15 pm  
  **Take Control**  
  Managing Process & Workflow  
  Jonathan Crawford, MAPCOM

- 3:30 pm to 4:45 pm  
  **Cybersecurity Panel Discussion**  
  Risk & Opportunities  
  Troy Hawes, Moss Adams  
  David Gonzalez, TBTC/TCI  
  Brian Hollister, Bonfire Engineering  
  Michael Hentzel, UNITEL  
  (Bio found on page 31)

**ANMTA HOSTED COCKTAILS & BANQUET**

- 6 pm to 6:30 pm  
  **Cocktails**

- 6:30 pm to 8 pm  
  **Dinner Buffet**

**ENTERTAINMENT**

- 8 pm to 10 pm  
  **Racin' Bacon**
Telco Member Companies

Baca Valley Telephone Co., Inc.
www.bacavalley.com
Paul Briesh, Jr.
P. O. Box 67
Des Moines, NM  88418-0067

Dell Telephone Cooperative, Inc.
www.delltelephone.com
Denny Bergstrom
610 S. Main Street
P O Box 67
Dell City, TX  79837

Fort Mojave Telecommunications
www.mojaveindiantribe.com
Rueben Hernandez
8490 S. Highway 95, Ste 104
Mohave Valley, AZ  86440
Tel: 928.346.2500
rhernandez@ftmojave.net

Frontier Communications
Navajo Communications
www.frontier.com
Dan McCarthy
State Highway 264
Saint Michaels, AZ  86511
PO Drawer 6000
Window Rock, AZ  86515

Gila River Telecommunications
www.gilanet.net
Bruce Holderidge
7065 W. Allison Road
Chandler, AZ  85226
Tel: 520.796.3333

Hopi Telecommunications
www.hopitelecom.com
5200 E. Cortland Blvd., E110
Flagstaff, AZ  86004
Tel: 928.522.8428

Mescalero Apache Telecom, Inc. (MATI)
Godfrey Enjady
226 Chiricahua Plaza
P.O. Box 229
Mescalero, NM  88340
Tel: 575.464.4039
www.matisp.net

MTE Communications
www.mtecom.net
John Stuart
2205 Keithley Creek Rd.
Midvale, ID  83645

Penasco Valley Telecommunications
www.pvt.com
Glen Lovelace
4011 W. Main
Artesia, NM  88210-9566
Tel: 575.748.1241

Plateau Telecommunications, Inc.
www.plateautel.com
Tom Phelps
7111 N. Prince
Clovis, NM  88101

San Carlos Apache Telecommunications Utility, Inc.
www.scatui.com
Shirley Ortiz
10 Telcom Lane
Peridot, AZ  85542-1000
Tel: 928.475.2433

Table Top Telephone Co., Inc.
www.tabletoptelephone.com
Matthew Boos
600 N. Second Ave.
Ajo, AZ  85321
Tel: 520.387.7676

Information Shown is “as listed” on-line at www.anmta.org/members. Please advise of any corrections or updates.
Telco Member Companies (continued)

TDS Telecom
www.tdstelecom.com
Jeff Handley
PO Box 925
Hotchkiss, CO 81419

Tohono O'odham Utility Authority
www.toua.net/telephone
Mike Bethuem
P.O. Box 816
Sells, AZ 85634
Tel: 520.383.2236

Tularosa Basin Telephone Company
www.tbtc.net
Joshua Beug
503 St. Francis Drive
Tularosa, NM 88352-0550
Tel: 575.585.9800

Valley Telephone Group
www.vtc.net
Steve Metts
752 Maley
P.O. Box 970
Willcox, AZ 85644
Tel: 800.421.5711

Western New Mexico Telephone
www.wnmt.com
Dave Thomas
P. O. Box 3079
Silver City, NM 88062-3079
Tel: 575.388.2546

Yucca Telecom
www.yuccatelecom.com
Cecile Archibeque
201 W 2nd St.
Portales, NM 88130
Tel: 575.226.2255

Zona Communications, Inc.
www.zonacommunications.com
Patrick Sherril
2238 W. Lone Cactus Dr. Ste 100
Phoenix, AZ 85027
Tel: 623.455.4500

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- Finley Engineering Company
- GVNW Consulting, Inc.
- Tierra Right of Way
- Calix
- Graybar
- RMWT
- UDP, Inc.

*When you see them—please thank them!*
ASSOCIATE MEMBERS—2017

ABP Technology
13988 Diplomat Dr.#180
Dallas, TX 75234
972.931.1600
www.abptech.com

Fred Kaserman, Business Development Manager
303.520.8927
fredk@abptech.com

Kurt Dow, VP of Sales
972.931.1600X160
kurt@abptech.com

ADB Companies
JC Evans
314.426.5220
214.914.7447(C)
jevans@adb-us.com

JC Evans
901 Explorer Blvd.
Huntsville, AL 35806
602.549.5109
Jeff.Seabaugh@adtran.com

Adtran, Inc.
Jeff Seabaugh
901 Explorer Blvd.
Huntsville, AL 35806
602.549.5109
Jeff.Seabaugh@adtran.com

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2417 Baylor Dr. SE
Albuquerque, NM 87106
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www.adtvoway.com

Bob Picknell
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bpicknell@adtvoway.com

Francisco Arrieta
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farrieta@adtvoway.com

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Wes.Schick@AFLglobal.com

Alan P. Morel P. A.
Alan Morel
PO Box 1030
Ruidoso, NM 88355
575.257.3558
apmpa@valornet.com

Alexicon, Inc.
Rob Strait
3210 E. Woodman Rd, #210
Colorado Springs, CO 80920
719.531.6342
rob@alexicon.net

Alexicon, Inc.
Doug Kitch
719.531.6342
dkitch@alexicon.net

Altec
Service Center
2505 W. Durango St.
Phoenix, AZ 85009
www.altec.com

Brandon Hines
714.917.7966
brandon.hines@alte.com

ANI Networks
Mark Speers
mspeers@aninetworks.com
720.635.9687
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Brian Kemp, Southwest Territory Manager
76 Blanchard Rd.
Burlington, MA 01803
949.212.3624
bkemp@arbor.net

Aviat Networks
860 N. McCarthy Blvd. #200
Milpitas, CA 95035
408.941.7100
www.aviatnetworks.com

Aviat Networks
Stephen Kim
860 N. McCarthy Blvd. #200
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She has Bachelor Degrees from Dickinson State University in Business Administration and Business Education. She also earned her Master’s Degree in Instructional Technology from St. Joseph’s University. Carissa works in Halliday, ND.

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Speakers—in Order of Appearance (Cont.)

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Derrick is vice president of government affairs at WTA—Advocates for Rural Broadband. He manages WTA’s Washington, DC office and is responsible for working with Congress, Executive Branch agencies, and the Federal Communications Commission. Derrick also serves as the staff director for WTA’s public policy committee where he works directly with the membership to develop policy positions on legislation and regulations affecting rural telecommunications companies.

Prior to joining the WTA’s staff, Derrick worked at the U.S. Department of Commerce’s National Telecommunications and Information Administration (NTIA) where he served in a number of senior-level advisory positions. Prior to NTIA, Derrick worked for his hometown congressman (now-former Rep. Tom Sawyer) in Washington, DC and advised him on telecommunications and other legislative matters.

Derrick has a master’s degree in Public Policy from the University of Maryland’s School of Public Policy. He received his bachelor’s degree in Political Science from Allegheny College in Pennsylvania. Derrick serves on a couple of boards of directors and is a member of both his college and high school athletic halls of fame.

Regulatory Update—Panel Discussion
Wednesday at 11:15 am
Speakers—In Order of Appearance (Cont.)

Scott Lively

NTCA Director of Government Affairs

Scott Lively began working for NTCA—the Rural Broadband Association in January 2011 and currently serves as Director of Government Affairs. He advocates before Congress for sound telecommunications law and policy that will promote economic development and public safety in rural America. Born and raised in College Station, TX, Scott graduated from Texas A&M University in 2001 and Georgetown University Law Center in 2004. After law school he worked at Thompson & Knight in Dallas as a litigation associate for two years before moving back to Washington to join Congressman Louie Gohmert’s staff in 2006. Scott served as Rep Gohmert’s Legislative Director and Counsel for nearly five years and worked on a wide array of policy issues, including telecommunications and homeland security.

Chad Duval

National Practice Leader

In his capacity as the National Practice Leader of the Communications & Media Practice for Moss Adams, Chad provides strategic leadership for the firm’s audit, tax, and consulting groups. Chad has specialized in providing service to the telecommunications industry since 1995. His clients are small to mid-size rural telecommunications and broadband carriers, and his experience includes separations studies, forward-looking economic cost studies, rate cases, depreciation studies, and state and federal regulatory issues. Chad has provided expert testimony in a variety of proceedings before regulatory agencies throughout the country.

Chad is responsible for the development and presentation of industry-specific seminars on cost separations studies, telecommunications networks, and telecommunications regulation for the Moss Adams accounting and business seminars program. He is often engaged to present in-house seminars for carriers and associations around the country.

Chad is also a frequent conference presenter on telecom regulatory topics for state and national industry associations and other telecom events.

Regulatory Panel Discussion

Wednesday at 10:15 am
Michael B. Hetzel CHCM, CSM, CUSA
Director—Risk Management Services

Michael has been involved in risk management, loss prevention and worker safety for general industry since 1983 and exclusively in the risk management of the independent telecommunications industry since 1993.

He attained his education from San Diego State University with a major in business and a minor in Occupational Safety and Health. He is a past-President of the American Society of Safety Engineers (ASSE), a Certified Safety Manager (CSM), and a Certified Utility Safety Administrator (CUSA) and has earned numerous certifications of proficiency in telecommunications industry subjects like grounding/surge protection, disaster recovery planning, tower safety/rescue and telecom fleet safety operations among others.

Michael currently holds the position of Director—Risk Management Services for Unitel Insurance Group of Lincoln, NE which is the leading provider of independent telecom insurance products and services in the USA.

*Cybersecurity Panel Discussion*

*Wednesday at 3:30 pm*
Arizona-New Mexico Telecommunications Association, Inc.

Antitrust Statement

The Arizona New Mexico Telecommunications Association, Inc. (‘Association’) is a not-for-profit organization. The Association is not organized to and may not play any role in the competitive decisions of its members or their employees, nor in any way restrict competition among members or potential members. Rather it serves as a forum for a free and open discussion of diverse opinions without in any way attempting to encourage or sanction any particular business practice.

The Association provides a forum for exchange of ideas in a variety of settings including its annual meeting, educational programs, committee meetings, and Board meetings. The Board of Directors recognizes the possibility that the Association and its activities could be viewed by some as an opportunity for anti-competitive conduct. Therefore, this policy statement clearly and unequivocally supports the policy of competition served by the antitrust laws and to communicate the Association’s uncompromising policy to comply strictly in all respects with those laws.

A conviction can carry stiff fines for the association and its offending leaders, jail sentences for individuals who participated in the violation, and a court order dissolving the association or seriously curtailing its activities. The antitrust laws can be enforced against associations, association members, and the association's employees by both government agencies and private parties (such as competitors and consumers) through treble (triple) damage actions. As the principal federal antitrust law is a criminal conspiracy statute, an executive who attends a meeting at which competitors engage in illegal discussions may be held criminally responsible, even if he or she says nothing at the meeting. The executive's attendance at the meeting may be sufficient to imply acquiescence in the discussion, making him or her liable to as great a penalty as those who actively participated in the illegal agreement.

The antitrust laws prohibit competitors from engaging in actions that could result in an unreasonable restraint of trade. Above all else, association members should be free to make business decisions based on the dictates of the market – not the dictates of the Association.

Some activities by competitors are deemed so pernicious and harmful that they are considered per se violations – it does not matter whether or not the activities actually have a harmful effect on competition; the effect is presumed. These generally include price fixing, allocation of customers, markets or territories, bid-rigging, and some forms of boycotts. In addition, there are many features that factor into price; agreements as to warranty duration, freight terms, or other factors that can directly impact price also are proscribed.

Other actions, such as standards development, certification programs, and relationships between distributors and suppliers generally are evaluated under a rule of reason – there is a balancing between the pro-competitive and anti-competitive aspects of the activities; the pro-competitive effects must outweigh the anti-competitive ones. These areas also should be approached with caution and legal guidance.

Given the severity of such penalties, the Board intends to take proper measures to ensure that violations of the antitrust laws do not occur.
Arizona-New Mexico Telecommunications Association, Inc.

Antitrust Statement

It shall be the policy of the Arizona-New Mexico Telecommunications Association, Inc. to be in strict compliance with all Federal and State Antitrust laws, rules and regulations. Therefore:

I. This policy applies to all membership, board, employee(s), committee and other meetings of the Association, and all meetings attended by representatives of the Association.

II. Discussions of prices or price levels are prohibited. In addition, no discussion is permitted of any elements of a company's operations which might influence price such as:
   a. Cost of operations, supplies, labor or services;
   b. Allowance for discounts;
   c. Terms of sale including credit arrangements; and,
   d. Profit margins and mark ups, provided this limitation shall not extend to discussions of methods of operation, maintenance, and similar matters in which cost or efficiency is merely incidental.

III. It is a violation of Antitrust laws to agree not to compete, therefore, discussions of division of territories or customers or limitations on the nature of business carried on or products sold are not permitted.

IV. Boycotts in any form are unlawful. Discussion relating to boycotts is prohibited, including discussions about blacklisting or unfavorable reports about particular companies including their financial situation.

V. It is the Association's policy that all meetings attended by representatives of the organization where discussion can border on an area of antitrust sensitivity, the Association representative(s) requests that the discussion be stopped and asks that the request be made a part of the minutes of the meeting being attended. If others continue such discussion, the Association representative(s) should excuse themselves from the meeting and request that the minutes show their departure from the meeting at that point and why the representative left. Any such instances should be reported immediately to the President and staff of the Association.

VI. It is the Association's policy that a copy of these Antitrust Compliance Policies and Procedures be given to each officer, director, committee member, employee(s) of the Association; along with posting of these Antitrust Compliance Policies and Procedures on the Association website for its complete membership and their representatives to review. Annual reminders for review will be emailed or included in meeting conference packages.

This Antitrust Statement has been approved and implemented by the Arizona New Mexico Telecommunications Association Board of Directors during its February 20, 2016 board meeting.

Signed: Veronica Hardison, ANMTA President
Dated: 2/18/16
GOLF GIVE-AWAYS COURTESY OF THE FOLLOWING

GOLF HOLE SPONSORS

Bonfire Engineering and Consulting

Clearfield

Graybar

Hubbell Power Systems

MP Nexlevel

National Information Services Coop. (NISC)

Power Product Services

Rocky Mountain West Telecom (RMWT)

S & S Solutions

TDS Telecom

Team Fishel

Team Fishel

Tel Rep Marketing

GOLF BEVERAGE CART SPONSORS

Juniper Networks

RMWT
### Conference Attendees

<table>
<thead>
<tr>
<th>COMPANY NAME</th>
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<th>CONTACT</th>
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</thead>
<tbody>
<tr>
<td>Alexicon, Inc.</td>
<td>Strait</td>
<td>Rob</td>
<td><a href="mailto:rob@alexicon.net">rob@alexicon.net</a></td>
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<tr>
<td>Corning Optical Communications</td>
<td>dues only</td>
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<tr>
<td>DataLink</td>
<td>Peck</td>
<td>Remington</td>
<td><a href="mailto:remington.peck@duraline.com">remington.peck@duraline.com</a>;</td>
<td>865.210.9224</td>
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<tr>
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<td>785.447.3214</td>
</tr>
<tr>
<td>Finley Engineering Company, Inc.</td>
<td>dues paid</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Finley Engineering Company, Inc.</td>
<td>Carter</td>
<td>Danny</td>
<td><a href="mailto:d.carter@finleyusa.com">d.carter@finleyusa.com</a></td>
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<td>Ruben</td>
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<td>928.346.2500</td>
</tr>
</tbody>
</table>
# Conference Attendees

<table>
<thead>
<tr>
<th>COMPANY NAME</th>
<th>LAST</th>
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<th>CONTACT</th>
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<tbody>
<tr>
<td>GENBAND</td>
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<td>Curg</td>
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<tr>
<td>Minkus Advertising Specialties</td>
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<tr>
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<td>209.955.6124</td>
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<td>MP Nexlevel</td>
<td>Groth</td>
<td>Derek</td>
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<td>320.963.2423</td>
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<tr>
<td>MTE Communications</td>
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</tbody>
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**Note:** YELLOW HIGHLIGHT INDICATES TELCO REPRESENTATIVE
## Conference Attendees (cont.)

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<tr>
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<tr>
<td>Penasco Valley Telephone Coop.</td>
<td>Carter</td>
<td>Danny</td>
<td><a href="mailto:dcarter@pvt.com">dcarter@pvt.com</a></td>
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<tr>
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</tr>
<tr>
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<td>714.235.4775</td>
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<td>S &amp; S Solutions, LLC</td>
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<td>Lorraine</td>
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<td>480.962.4849</td>
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<tr>
<td>S &amp; S Solutions, LLC</td>
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<td>Mariann</td>
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*YELLOW HIGHLIGHT INDICATES TELCO REPRESENTATIVE*
## Conference Attendees (cont.)

<table>
<thead>
<tr>
<th>COMPANY NAME</th>
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<th>FIRST</th>
<th>EMAIL</th>
<th>CONTACT</th>
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